

Boost Your Credibility and Impact

with Shelle Rose Charvet
Online Training Workbook

The 9 Symptoms of not having your ideas taken seriously

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

7. _____

8. _____

9. _____

The 3 root causes

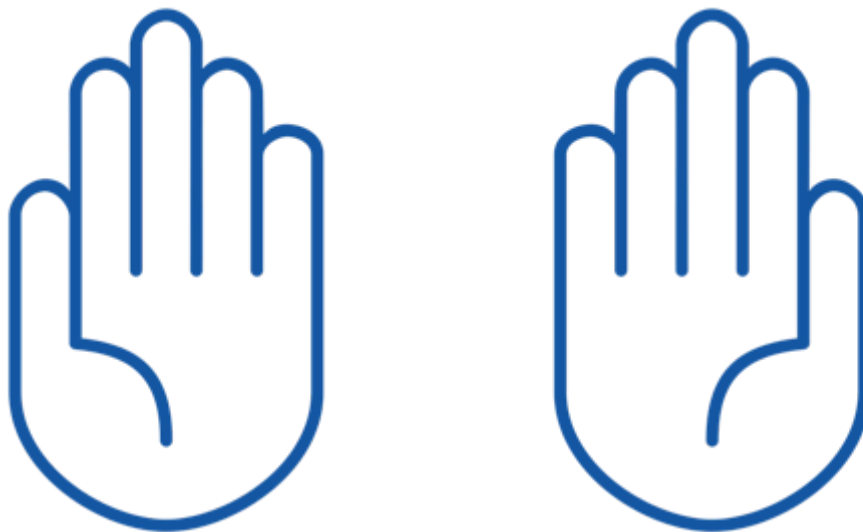
1. The first cause: _____

2. The second cause: _____

3. The third cause: _____

1. THE FIRST CAUSE

The Two Hands Technique



2. THE SECOND CAUSE

Two kinds of credibility:

The first one is _____

The second one is _____

This is really reputation management.

The 4 step _____ Method:

1. First step - Avoid the 2 extremes:

2. Second step - Use credible tone and body language for your requests and key messages

3. Third step - The right kind of language

Here's the formula:

1. _____, and

2. At the end, _____.

4. The 4th step - Develop your Power Strategies

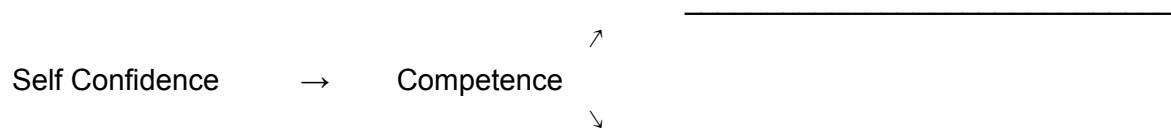
The 3 Power Strategies, so that you get instant credibility in meetings:

1. _____

2. _____

3. _____

2. THE THIRD CAUSE



_____ = the **harder skills**

Advanced Business Influence (Certification Program)

Module 1 - The Essentials

Module 2 - Motivation Triggers™ - LAB Profile® - Understanding and Influencing Motivation

Module 3 - Productivity Patterns - LAB Profile® - Understanding and Influencing Productivity

Module 4 - Practice Motivation Triggers™ - New Applications of Motivation Triggers™

Module 5 - Practice Productivity Patterns - New Applications of Productivity Patterns

Module 6 - Handling Challenging Conversations and Mastering Complex Situations

The Generative Results Template

You can use it with

- your clients
- your boss
- your partners

The purpose of the The Generative Results Template is:

Download the Template