

Words that Change Minds

with Shelle Rose Charvet
Online Training Workbook

The 6 categories of the Motivation Triggers™ that drive human behavior and how to use them in your work

1. _____

2. _____

3. _____

4. _____

5. _____

6. _____

Advanced Business Influence (Certification Program)

Module 1 - The Essentials for Advanced Communication and Influencing

Module 2 - Motivation Triggers™ - LAB Profile® - Understanding and Influencing Motivation

Module 3 - Productivity Patterns - LAB Profile® - Understanding and Influencing Productivity

Module 4 - Practice Motivation Triggers™ - New Applications of Motivation Triggers™

Module 5 - Practice Productivity Patterns - New Applications of Productivity Patterns

Module 6 - Handling Challenging Conversations and Mastering Complex Situations

The list of questions for the Motivation Triggers™

In the first part of this document, you get the list of questions that enable you to find out the subconscious Motivation Triggers™ in a real-time conversation.

In the second part of the PDF document, you'll get the appropriate language to use once you know the Triggers, so that you can influence and motivate others.

[Download the List.](#)